

ECredit and National Association of Credit Management Announce Call for Entries for Second Annual "Enabling Excellence" Awards

Awards Sponsored by eCredit and NACM Recognize Pioneering Credit & Collections Professionals

Dedham, MA and Columbia, MD: March 6, 2006—eCredit, a leading provider of online solutions for credit and collections professionals, today announced a call for entries for the second annual "Enabling Excellence" Awards, co-sponsored by the National Association of Credit Management (NACM). Recognizing that credit and collections professionals are a key strategic driver in corporate performance, these national awards will acknowledge and honor those who have gone above and beyond managing daily credit and collections activities to elevate the role these processes play in an organization's operational success.

While individuals are encouraged to nominate their peers for improvement in any area of credit and collections, a series of sample categories have also been developed. These areas of improvement include the following:

- Achievement of improved performance metrics, possibly including reduced portfolio risk, increased customer satisfaction or lowered DSO
- Implementation of a successful credit policy
- Facilitation of increased interdepartmental communication and interaction

Nomination forms are currently available at <http://www.ecredit.com/awards>, and may be submitted through May 1, 2006. Judging by NACM and eCredit experts will be based on both qualitative and quantitative measurements attained, and will take place in May. Finalists and winners will be announced at NACM's 110th Credit Congress and Exposition, held this year from May 21-24 in Nashville, Tennessee. Prizes for finalists and winners include an expenses-paid trip to Credit Congress 2007, a plasma TV, and an mp3 player.

Former winners include credit professionals at Comcast, Eoff Electric Company, and Martin Marietta Aggregates. For more information about the Enabling Excellence Awards, please visit www.ecredit.com/awards or go to <http://web.nacm.org/awards/EEAwards06.html> or contact Kate Anderson at eCredit at 781.752.1250.

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About eCredit

eCredit is a leading provider of online solutions for credit and collections professionals. Its award-winning on-demand software supports the mission critical processes of granting credit, monitoring portfolio risk, and collecting accounts receivables. eCredit also offers a comprehensive industry specific credit reporting and scoring solution that includes tens of millions of trade experiences on millions of companies, developed as a result of 14 years of credit management leadership. With deep roots in the credit and collections community, eCredit has continually demonstrated results by helping companies reduce bad debt and DSO while improving productivity and lowering costs. eCredit is a private company headquartered in Dedham, Massachusetts. Major clients include AB Electrolux, American Airlines, Chevron, Cisco, Ferguson, Samsung Electronics, Cargill, NEC Financial, Graybar, CDW, Sun Microsystems, and Ryder System. For more information, please visit www.ecredit.com.

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About NACM

The National Association of Credit Management (NACM), headquartered in Columbia, Maryland supports more than 25,000 business credit and financial professionals worldwide with premier industry services, tools, and

information. NACM and its network of Affiliated Associations are the leading resource for credit and financial management information and education, delivering products and services which improve the management of business credit and accounts receivable. NACM's collective voice has influenced legislative results concerning commercial business and trade credit to our nation's policy makers for more than 100 years, and continues to play an active part in legislative issues pertaining to business credit and corporate bankruptcy. www.nacm.org

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