



FOR IMMEDIATE RELEASE  
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## **FCIB Assists Department of Commerce in the Publication of a Trade Finance Guide**

**Columbia, MD** – FCIB, the premier association of Executives in Finance, Credit and International Business, assisted the U.S. Department of Commerce with the publication of the *Trade Finance Guide: A Quick Reference for U.S. Exporters*. Published by the International Trade Administration's (ITA) Office of Finance, the *Trade Finance Guide* is a comprehensive, informative and easy-to-understand tool created specifically for U.S. small and medium-sized enterprises (SMEs).

“The *Trade Finance Guide* is a first-of-its-kind finance resource for America’s small businessmen,” said Commerce Undersecretary for International Trade Franklin Lavin. “By taking advantage of this cost-effective, easy-to-obtain tool, U.S. exporters can enhance their competitiveness in today’s global marketplace and easily learn how to turn overseas opportunities into actual sales and profits.”

“FCIB is pleased to have been able to assist the U.S. Department of Commerce in the publication of this *Trade Finance Guide*. The cooperation between the International Trade Administration’s (ITA) Office of Finance and FCIB is an example of a strong public-private partnership, for the benefit of the U.S. exporter,” noted Aneta Spilman, President of FCIB.

The Trade Finance Guide is available online at:

[http://trade.gov/media/publications/abstract/trade\\_finance\\_guide2007desc.html](http://trade.gov/media/publications/abstract/trade_finance_guide2007desc.html) .

Exporters can also obtain a copy from the Trade Information Center or through the Commercial Service’s network of domestic Export Assistance Centers, or by contacting FCIB at [fcib\\_info@fcibglobal.com](mailto:fcib_info@fcibglobal.com) .

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